


An Award-Winning Delivery-Focused IT Consultancy



 **bjss**



BJSS is an award-winning delivery-focused IT Consultancy.

With over 20 years' software delivery and IT advisory experience, we are renowned for technical excellence, cost-effective delivery and our proven BJSS Enterprise Agile approach.

With offices across the UK and USA, BJSS clients include some of the world's largest companies including investment banks, retail banks, government departments, energy companies and financial institutions.

We employ over 500 technologists, project managers and consultants and have established a reputation for the successful design and delivery of reliable,scalable, high-availability enterprise applications.

Economic pressures, market regulation and new technologies are re-shaping commodities trading companies.

We leverage our experience and competencies to deliver an array of IT-based initiatives for our Commodities clients. Assignments include implementing and integrating CTRM systems, architecture optimisation, bespoke software development and the provision of expert advisory services in the development of strategy, roadmaps and business cases.

We have delivered many successful engagements for a number of clients in the energy and commodities trading sectors. Our experience spans the energy supply chain – from strategy and market entry, regulation and compliance, governance and risk management, operating model and architecture design, to custom or package-based systems implementation and integration. Our people have deep knowledge of the sector, with a reputation for high quality, efficient delivery.



Gas & Power Trading Platform

As part a programme to renew our client's Gas and Power trading platform, BJSS was engaged to conduct a major systems review programme to select a best-of-breed commercial off-the-shelf* Energy Trading & Risk Management system. The replacement system was required to support the business growth agenda and enable significant business benefit and cost savings through process improvement and systems estate simplification. We managed an intensive selection process, engaging with business stakeholders of all levels across Front, Middle and Back Office to aggressive time scales, culminating in the structuring and planning of a \$30M Programme.



Oil Trade Control Platform

BJSS took responsibility for a programme to replace an existing system for controlling a Global Oil Trading business. Delivered using BJSS Enterprise Agile with a team of up to 50, the programme provided real time exposure and P&L reporting (to front and middle office business users), deal assurance and trading limits checks (to Trade Control users) and a common source of valuation information (to front, middle and back office applications and processes). These objectives enabled real time, straight through processing of trades, accurate exposure reporting and automated settlement pricing through a single pricing engine.

After a pilot phase to prove the concept an initial tactical release of real time exposure reporting for representative books for each commodity was delivered to ease immediate pressure on the business users. Subsequent releases included deal settlement pricing, integration with the existing ERP solution and replacement of the settlement pricing calculation system, leading to the fully functioned real-time exposure and Global End-of-Day P&L reporting. BJSS continues to be responsible for the on-going maintenance and support of the system.



Regulatory Compliance

Our client, a large global Energy Trader, was struggling to implement both US and EU regulatory compliance requirements to a fixed deadline with imprecise and constantly fluctuating requirement.

BJSS established a cross-functional governance board including stakeholders from IT, legal, business and compliance functions and engaged with internal SMEs and regulator to clarify requirements.

A dedicated leadership team of BJSS Consultants comprising Project Manager, Business Analyst, Technical Architect and Test Manager was assembled. The team adopted a BJSS Enterprise Agile to requirements analysis & solution delivery, paying particular attention to risk, issue, and dependency management. An integration test team was also established early in the engagement.

The client successfully achieved Dodd-Frank compliance and their 'License to Operate'.

BJSS Enterprise Agile

Underpinning BJSS' software delivery engagements is BJSS Enterprise Agile - a flexible approach that ensures success. We've combined over 20 years of practical experience developing distributed, high performance, high availability software systems with elements of methods such as XP, SCRUM and the Unified Process into a practical toolkit for consistent delivery - successful even in environments dominated by more rigid processes such as Waterfall.

Differentiators

Focus on Risk: An architecture-centric approach coupled with early and continuous technical testing avoids late-breaking and expensive architectural changes and encourages the appropriate discussions regarding project priorities.

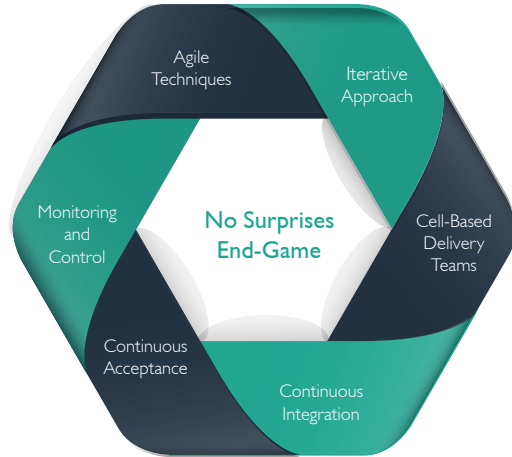
Complete Project Delivery Coverage: BJSS Enterprise Agile expands a limited scope by adding a strong focus on sound management practices and providing guidance for the role of management.

Transparency: Complete visibility of project status and issues as well as comprehensive metrics support calibration of the plan, facilitating joint decision-making, leading to a 'No surprises end-game'.

Necessary and Sufficient Formality: A formal project structure to support early risk eradication and increased certainty of delivery and quality.

Proven at Scale: The approach has been proven to scale from small engagements to global enterprise system deliveries.

Practical and Flexible: BJSS Enterprise Agile complements existing organisational governance structures whilst retaining the flexibility to scale to a wide range of organisation and project types.



Request a copy of the
BJSS Enterprise Agile book



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